THE ROLE OF SENSE OF COHERENCE
IN GROUP RELATIONS TRAINING

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ABSTRACT

This research measured the role that sense of coherence (SOC) plays on an individual and group level during group relations training, presented to fifty-eight managers, using Antonovsky’s scale and a semi-structured interview. The individual measuring high on SOC showed more understanding of group dynamics, made more use of own existing resources to cope with anxiety and found the experience challenging and meaningful, than the low measuring individual. On the group level, the split between high and low led to projective identification: the high SOC individuals contain competence and the low, incompetence. Recommendations for future group relations training are formulated.

GROUP RELATIONS TRAINING

Group relations training originated about 60 years ago (Miller, 1989) and has its philosophical and theoretical roots in psycho-dynamics. It is based upon Freud’s writings as the father of psychoanalysis (Czander, 1993), and incorporates the work of Melanie Klein on child and family psychology (De Board, 1978), Ferenczi on object relations (De Board, 1978) and Bertalanffy on systems thinking (Czander, 1993; De Board, 1978; Hirshhorn, 1993).

As a therapeutic stance it is well known and used in Psychiatry in Europe and the USA (Menzies, 1993; Miller, 1976; Obholzer & Roberts, 1994; Rioch, 1970), has been applied in working conferences at the Tavistock Institute (Miller, 1989), developed into an organisational theory (Bion, 1961; 1970; Miller, 1976; 1983; 1993) as well as an organisational consultancy stance (Gabelnick & Carr, 1989; Neumann et al, 1997). Internationally, its application in organisational psychology is growing amongst Industrial/Organisational psychologists, applying the stance to team building (Cilliers, 2000; Cytrynbaum & Lee, 1993; Gabelnick & Carr, 1989; Kets de Vries, 1991) as well as organisational consultation (Cilliers & Koortzen, 2000a).

True to its psychodynamic nature, group relations training focuses on anxiety as the driving force of individual and group behaviour, and the unconscious defences against unwanted anxiety. As such, the model offers no clear view on psychological well-being – what Wissing and van Eeden (1994, 1997a, 1997b) refer to as the challenge presently being presented in Industrial Psychology in the training of managers and employees. This research endeavours to introduce sense of coherence as one such model of psychological well-being (Cilliers, 1988) into group relations training in order to understand its effect on individual and group behaviour.

GROUP RELATIONS TRAINING

This training model accepts group behaviour to be both conscious and unconscious (Miller, 1993). Conscious behaviour is clear and explicit, for example the group’s set rules and observable behaviour. On the other hand, the unconscious is filled with unknown, unwanted and sometimes threatening needs and feelings, for example, about relationships of power, authority and leadership, developed collectively by the group. When this disguised and unexamined material surfaces into consciousness, the group defends against it, for example in resisting change (Coleman & Bexton, 1975; Czander, 1993;

Anxiety is accepted as the basis of all group behaviour (Menzies, 1993). In order to cope with its discomfort, the group unconsciously needs something or someone to contain the anxiety on its behalf, especially initially in the group’s life.

Defence mechanisms against anxiety are used in order to gain a sense of safety, security and acceptance. Rationalisation and intellectualisation may be used to stay emotionally uninvolved and in control (Gabelnick & Carr, 1989; Neumann et al, 1997). Projection refers to the intra-system
defensive process, where one part of the system denies and rejects feelings inherent in the unconscious image (fantasy) of the situation. It then tries to alter the uncomfortable experience by imagining that part of it belongs to another part of the system rather than to the self. It then puts good or bad (unwanted) material onto the other, thus distancing itself from the discomfort. This has no effect or influence on the target. Projection may be used to blame management for what goes wrong without management being influenced.

- Projective identification as an anxiety reducing process (Coleman & Geller, 1985; Czander, 1993; Kets de Vries, 1993; Ohbolzer & Roberts, 1994), is one of the most elusive and complicated concepts in group relations training. It refers to an interrelational, object relational interaction and process, where one part of the system (as subject) projects material onto the other part (as object), who identifies with the projection (taking it on). This results in changes in both parts. The dynamics of projective identification are as follows. The subject experiences anxiety either because of its primitive envy of the object's idealised qualities and its consequent urge to destroy, spoil, dominate, devalue and control, or its wish to re-twine with the object, or as a form of parasitism to be part of the object. It tries to relieve itself of this anxiety by externalising it, splitting off parts and internal objects of the self, leaving the self less aware of its whole and diminished by the projective loss of important aspects of itself. It requires or assigns the object to receive, identify with and contain these aspects of the self, as if it belongs to the object, but still keeps a closeness to the object. Depending on how subtle the projection is, the object may experience being manipulated into a particular role. When this behaviour predominates in the group, it becomes difficult to find other ways of coping, because it is almost impossible to think clearly, to locate sources of problems and to find appropriate and creative solutions.

- Boundaries refer to the physical and psychological borders around the group in order to contain its anxiety, thus making the group controlable, safe and contained (Cytrenbaum & Lee, 1993; Czander, 1993; Hirschhorn, 1993; Kets de Vries, 1991; Miller, 1993; Neumann et al, 1997).

- Representation refers to when a member consciously or unconsciously negotiates a boundary, acting on behalf of the group (for example in crossing, resisting or erecting a boundary). If the individual's authority boundaries are unclear, the high level of anxiety tends to immobilise and disempower him/her. The group learns firstly how it normally disempowers him/her, by the object to receive, identify with and contain these aspects of the self, as if it belongs to the object, but still keeps a closeness to the object. This requires or assigns the object to receive, identify with and contain these aspects of the self, as if it belongs to the object, but still keeps a closeness to the object. When this behaviour predominates in the group, it becomes difficult to find other ways of coping, because it is almost impossible to think clearly, to locate sources of problems and to find appropriate and creative solutions.

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SOC consists of the following three dimensions (Antonovsky, 1987).

1. Comprehensibility refers to the extent to which the individual perceives confronting stimuli deriving from the internal and external environments, as making cognitive sense, as information that is ordered, consistent, structured and clear, rather than as noisy, chaotic, disordered, random, accidental and in inexplicable.

2. Manageability refers to the extent to which the individual perceives confronting stimuli deriving from the internal and external environments, as making cognitive sense, as information that is ordered, consistent, structured and clear, rather than as noisy, chaotic, disordered, random, accidental and inexplicable.

3. Meaningfulness refers to the extent to which the individual feels that life makes emotional sense. In terms of motivation, problems and anxieties posed by life are seen as challenges, providing stimulation to invest energy and in turn elicit commitment and engagement. The individual sees life as meaningful, and problems / events are viewed as challenges worthy of emotional investment and commitment.

Integration

Working in and learning about groups is often confusing and stressful (Rugel & Meyer, 1984) particularly in unstructured situations when sometimes, seemingly no one knows what is going on. Central to this learning process is the repeated dis-
covery of the presence of irrational and unconscious processes that interfere with attempts to manage oneself, the group, tasks and roles in a conscious and rational way (Obholzer & Roberts, 1994). Uncomfortable and threatening feelings are painful to acknowledge and stir up a high level of anxiety which the group defends against (for example by avoiding), exacerbating stress rather than alleviating it.

For the individual, this can be an overwhelming as well as an empowering experience. The mental pains experienced in working from a group relations stance have to be dealt with by the individual, each with his/her own personal history of having developed ways of managing or evading situations of anxiety, pain, fear, confusion and depression (Obholzer & Roberts, 1994). The ability to contain a spectrum of painful emotions generated in this way is psychologically difficult. Conversely, this experience facilitates an opportunity to understand the deep and complex group dynamics in terms of authority and leadership, which is essential to the understanding of organisational functioning and dynamics. It illuminates some of the difficulties in managing oneself, managing the self at work, as well as in being managed and managing others (Obholzer & Roberts, 1994).

Although there are certain stress situations that are likely to induce anxiety no matter what coping mechanisms an individual has at his/her disposal or to what extent he/she has a disposition to respond with anxiety (Antonovsky & Sagy, 1986), evidence exist within the salutogenic paradigm, that a high level of SOC facilitates the individual's psychological and/or physiological coping responses to a controlled stressful situation (McSherry & Holm, 1994). Antonovsky (1987) adds that it is the strength of the SOC of the person experiencing such events that will determine whether the outcomes will be noxious, neutral, or salutary. He emphasises that the strength of an individual's SOC is central to the regulation of emotional tension generated by confrontation with stressors.

No research findings could be traced linking group relations training to salutogenic functioning or SOC. From the above it can be expected that an individual with a high SOC will cope differently, hopefully “better” with the stress and anxiety of a group relations training event, than an individual with a low SOC. Proof about this expectation can contribute towards an understanding of how employees cope in stressful relational work situations (see Obholzer & Roberts, 1994).

Research question, aim, research design and hypothesis

The research question can be stated as, what role does SOC play in coping with the demands of a group relations training event? The aim of the research was to ascertain the training experience of the individual by asking a single question, namely: “What was your experience of the group relations training event?” The interview was transcribed and a content analysis (Strauss & Corbin, 1990) and open coding (breaking down, examining, comparing, conceptualising and categorising of data) were done. The manifesting main and sub themes were determined (Jones, 1996, Kerlinger, 1986) for each individual, distinguishing between the absence and presence of SOC characteristics. Validity and reliability was ensured by having the results examined by a psychologist, to whom this technique is well known. It was declared correct.

Procedure

The sample of 58 was divided (1) randomly and (2) to fit their work schedules, into five groups. Thus, the group relations training event was presented five times with groups ranging between nine and 12 members. The SOC scale was administered to each participant beforehand and then the group relations training event was presented. The day after, the interview was conducted with each participant. The SOC scales were marked (this was done after the training event, to ensure that the outcome did not influence the experience of participants or consultants during the event). Individual participant’s total SOC scores were ranked from low to high (resulting in a fairly normal distribution). The ten individual scores on the lower end of the continuum were sub-grouped and called the “low SOC subgroup” and the ten individual scores on the high end of the continuum were sub-grouped and called the “high SOC subgroup”. The rest is referred to as the “middle group”. Then, t-tests were done by means of the SAS programme (SAS, 1985) to ascertain the significance of difference between the low and the high subgroups. Lastly, each individual participant’s total as well as dimension SOC scores were matched with his/her interview themes and interpreted.

RESULTS

The qualitative interpretation of the middle group's experience and learning is that low SOC is associated with confusion and difficulty in learning and high SOC with meaningfulness and insight into group dynamics and personal learning. Table 2 contains the t-test results, indicating a significant difference between the low and high subgroups. This meant that the low and high interview results could be interpreted with validity.
The interviews elicited the themes of anxiety, defence mechanisms, feelings, making sense out of the experience and learning outcomes.

### TABLE 2

<table>
<thead>
<tr>
<th>Subgroup</th>
<th>N</th>
<th>T</th>
<th>DF</th>
<th>Probability</th>
</tr>
</thead>
<tbody>
<tr>
<td>Low SOC</td>
<td>10</td>
<td>-16.89</td>
<td>7.8</td>
<td>0.00</td>
</tr>
<tr>
<td>High SOC</td>
<td>10</td>
<td>-16.89</td>
<td>8.1</td>
<td>0.00</td>
</tr>
</tbody>
</table>

Individuals in the low SOC subgroup reported the following experiences.

1. **Anxiety.** They described the event as filled with confusion and difficulty (anxiety). It was as if the total group had put them within a boundary and made them contain the anxiety on its behalf. Thus, they became powerless to move out of the boundary.

2. **Defence mechanisms.** They used fight and flight reactions. During the event, they projected their anger onto the consultant – this behaviour continued during the interviews afterwards. They projected their fear of punishment, being rejected, judged and not being trusted, onto the group and its members. Their communication was cognitive, focused on the self and presented in there-and-then terms. This defence took up a lot of energy which resulted in further difficulty to focus on and learn about what was happening in the group. They became the representation of passive resistance for the group.

3. **Feelings.** They experienced uncomfortable feelings of confusion, fear, being lost, conflict, suspicion, jealousy, guilt, irritation, frustration, reluctance, powerlessness, paralysis, they were drained of energy and had a lack of confidence. They were preoccupied with their own individual needs and struggles, which made it difficult to see “the bigger group picture”. They reported a sense of being pushed by outside (of their control) forces into doing and even saying things on the group’s behalf.

4. **Making sense out of the experience.** They reported difficulty in making sense, describing the event as unfulfilled, a waste of time, and not meeting their expectations. As individuals in this subgroup, they got stuck in dependance which bonded them together and gave them some identity and boundary. It may be that they became the dumping ground for the group’s ineffectiveness.

5. **Learning outcomes.** They mentioned their learning in various and general terms, for example “to listen more carefully” (which could indicate heightened suspicion), “to try to get more in contact with myself” (indicating a lack of coherence), “to learn more about boundaries” (indicating not being able to manage their own learning during the event), and “different things mean different things to different people” (indicating anxiety, confusion and difficulty to become part of the event, struggling to integrate the experience). It is as if they got stuck in the role of follower as well as in the splits manifesting in the group.

Individuals in the high SOC subgroup reported the following experiences.

1. **Anxiety.** Initially a high level of anxiety was experienced, but differently form the previous subgroup, these individuals started to show insight into the group’s behaviour and dynamics as well as the own life it was creating – this started happening about halfway through the event. They managed to work with the concept of “group as whole”, thus understanding the object relations in the group. After they have started to own and verbalise their anxiety in the group experience, they could start listening to themselves and to other group members.

2. **Defence mechanisms.** They were inclined to intellectualise (more than project) and their fight and flight reactions decreased as the event progressed.

3. **Feelings.** They mentioned uncomfortable feelings such as anxiety, anger, frustration, insecurity and stress, and at the same time tried to stay positive, being intrigued by what is happening in the group, and feeling adventurous. Thus, they could own their feelings and start taking personal responsibility for their learning.

4. **Making sense out of the experience.** They focused on the behavioural processes which facilitated their understanding of the dynamic nature of the group’s behaviour. They authorised themselves to shift their boundaries and to work with the consultant (instead of against him) towards interdependence. Thus they could start attending to other objects and groups in the group, such as the talking versus the silent members, and the learning versus the “not understanding” members.

5. **Learning outcomes.** They reported an increased awareness of how to build relationships within the group boundary, finding their own role in the group as well as in groups they belong to outside of the event. They referred to having more insight into their own working groups and feeling more empowered to work more effectively in them. They reported their awareness about having to make important career decisions with less fear and dis-empowerment.

The following integration in terms of the SOC dimensions can be made.

1. **Comprehensibility**
   - The low SOC subgroup had difficulty in coping with the event – it did not make cognitive sense to them, it was without direction, disorientated, chaotic, impersonal and a waste of time. They focused on the content and rejected many of the consultant’s interpretations of symbols, metaphors and the manifesting group dynamics – for them it was coincidental, accidental, irrelevant and it had nothing to do with the group’s unconscious.
   - The high SOC subgroup expressed surprise and intrigue at the group’s dynamics. Initially they found it difficult to understand, but focusing on their own authority issues increased their ability to work with (instead of against) the interpretations of the consultant as an authority figure. This facilitated an understanding of the dynamics and an experience of the event as clear, ordered and meaningful. They reported more confidence in venturing their own interpretations of the dynamics towards the end of the event, including working with complex terminology such as the splits, defences, boundaries, relatedness, group as a whole as well as the manifesting object relationships.

2. **Manageability**
   - The low SOC subgroup experienced a high level of anxiety which led to the immobilisation of their resistance resources. They felt powerless to influence the course of events and their own learning. This finding is consistent with Antonovsky’s (1987) view that a low sense of manageability will lead to feelings of victimisation (vexed and irritable) and a sense that life is treating one unfairly.
   - The high SOC subgroup started to make use of their own and the group’s resistance resources, helping them to meet the demands of this difficult kind of training with its focus on the unconscious. Their framing of the event as a challenge and the trusting of their own resources, turned the event into a manageable learning experience.

3. **Meaningfulness**
   - The low SOC subgroup could not make a lot of emotional sense out of the experience. It is as if their emotional energy was consumed and they were immobilsed by the high level of anxiety. Therefore they did not show a commitment or strong engagement in the group’s activities and found the event not to be meaningful.
   - The high SOC subgroup saw the initial difficulty and uncomfortable feelings as a challenge. Because they invested emotional energy into the event, their commitment and engagement increased. They reported that the training event was meaningful on a personal, a group, as well as on...
an organisational learning level. The experience of emotional sensibility lead to a sense of empowerment to shape their own experiences as well as their destiny.

**DISCUSSION**

The results indicate a qualitative difference between the individual with low and high SOC. The latter reports more learning from the group relations training in terms of an understanding of the group's behaviour and dynamics, the employment of his/her own existing resources and the finding of meaning in the nature of group dynamics, than the first mentioned. Therefore, the research hypothesis is accepted.

On the group level the results indicate that projective identification as a group dynamic phenomenon, had a strong influence on the experience and learning of both the extremely low and high SOC individuals as designated subgroups. The total group's anxiety around performance and competitiveness in the training situation was externalised, splitting off parts of the total and leading to a loss of synergy and integrative learning for the whole group. The less the low SOC subgroup copes and learns, the more the high SOC subgroup does. According to Knapp (1989), the part of the system most susceptible to projections will be most dependent, needy, or the least differentiated. This means that the learning about group relations during this event was probably equally difficult for both extremes of low and high SOC and relatively easier for the middle group.*

* In the collective unconscious, the low SOC subgroup's lack of comprehensibility, manageability and meaningfulness upon entrance into the event, became an object of non-coping, receiving projections of what was unacceptable in the competition, and was then manipulated into containing powerlessness, stuck-ness, resistance and eventually incompetence. The resulting discomfort in representing the dark side of the system lead to envy towards the opposite position, and a consequent urge to re-unite with the high SOC subgroup as an object of competence in order to learn from it. But this object of competence, increasing the frustration about not learning.

* In the collective unconscious, the high SOC subgroup's comprehensibility, manageability and meaningfulness upon entrance into the event, became an object of coping, receiving projections of what was acceptable in the competition, and was then manipulated into containing power and competence. This privileged, envious, powerful and heroic position lead to a resistance to fuse with the incompetence object and resulted in becoming even more competent. This defence against the pain of identifying with the incompetence in the self, restricts one's own learning. It can be interpreted as “feeling on a high” about one's own learning, but because it was projected (not earned) it cannot be fully owned, internalised or valued.

The above mutual projected and emotional dependance of the low and the high SOC subgroups, indicate that both carried a burden on behalf of the other. This may result in restricted learning for both, although clearly more restricted and even prohibitive for the low SOC subgroup. The middle group seem to have played a pivotal role in the incompe-tence split. These individuals reported an expected variety of coherence and its impact on responses to stress situations. Journal of Social Psychology, 126(2), 213–225.


